



SPECIALISED TECHNOLOGIES LTD

Company Profile

2021



TABLE OF CONTENTS

This company profile has been broken down into the following sections:

Contents

PREFACE	2
GENERAL INFORMATION	3
INTRODUCTION	4
OUR HISTORY:	4
OUR MISSION:	4
OUR VISION:.....	4
OUR CORE BUSINESS:	4
MANAGEMENT AND KEY STAFF	5
OUR EXPERIENCE.....	6
REFERENCES/CLIENTELE	7
OUR PRODUCTS	8
ANNEXURE A: SHAREHOLDING	13
ANNEXURE B: ORGANOGRAM	13



PREFACE

This company profile shall remain the property of **SPECIALISED TECHNOLOGIES LTD** and is to be considered confidential. The details contained in this document shall be used only for the purpose it is intended when delivered to recipient and shall not be used for any other purpose without prior written authorisation from: **SPECIALISED TECHNOLOGIES LTD** management.

This document is presented without any alterations. Diligent care has been taken in preparing this document, and this information contained herewith is a true reflection of the existing circumstances.

Prepared by:

A handwritten signature in blue ink, appearing to read 'Olga', is shown within a white rectangular box. The signature is stylized and somewhat cursive.

Ms. Olga Okello

(HR & Admin Manager)

SPECIALISED TECHNOLOGIES LTD



GENERAL INFORMATION

SPECIALISED TECHNOLOGIES LTD

OUR ADDRESS:

P.O. BOX 4039 00506
TELEPHONE: +254 020 2405401
 +254 020 247 3131
EMAIL: info@stlkenya.co.ke
WEBSITE: www.stlkenya.co.ke

V.A.T REG. No. : 0197842G

PIN No. : P051239256L

OUR LOCATION:

1st Floor, KCB building Jogoo Road, NAIROBI KENYA

OUR BRANCHES:

- NAIROBI - KCB BUILDING 1ST FLOOR ON JOGOO ROAD.
- MOMBASA
- UGANDA - KAMPALA

OUR BANKERS:

- KENYA COMMERCIAL BANK LTD ,JOGO ROAD BRANCH
P.O. BOX 60857 -00200 NAIROBI, KENYA

OUR DIRECTORS:

- WASHINGTON OKELLO KENYAN
- PETER ODHIAMBO OYOO KENYAN
- OWEN ONYANGO KENYAN



INTRODUCTION

SPECIALISED TECHNOLOGIES LIMITED is a limited company incorporated in Kenya in December 2008 to Provide Solutions and added Value Services in the following fields.

- PABX, DECT, CALL CENTRES AND CALL ACCOUNTING SOFTWARE.
- INFORMATION COMMUNICATION TECHNOLOGY.
- SECURITY (CCTV AND ACCESS CONTROL).
- CONFERENCING FACILITY EQUIPMENT (BOSCH).
- STRUCTURED CABLING.
- PREWIRING/BLOCK WIRING.
- TELEPHONES INCLUDING IP PHONES, DIGITAL SETS, ANALOGUE TELEPHONES, GUESTROOM PHONES, TWO-WAY HF/VHF COMMUNICATION RADIOS, ETC.

OUR HISTORY:

The technical team in this Company has been representing Philips Business Communications, now NEC, for over 30 years actively providing communication products and services to our installed base in Eastern Africa. The team is therefore well equipped to handle effectively all customer needs.

OUR MISSION:

Based on our communication expertise, we serve our customers' needs through products, services and solutions that deliver long-term benefits and meet the highest standards of quality, reliability and flexibility. We reinforce our customers' competitive strength through integrated solutions that combine voice and data communications within the business environment.

OUR VISION:

Communications is a vital tool to the day- to-day operations of organizations of all types and sizes. Moreover, they play a crucial role in any company's success. Organizations today need to exploit the power of converged communications, encompassing voice, data and video. Serving customers effectively requires best in class solutions from a single source. Specialised Technologies Ltd (STL) has that capability, and is dedicated to providing customers with complete and customized communications solutions, along with full support to ensure optimal performance, 24 hours a day.

OUR CORE BUSINESS:

- Providing Solutions in the hardware and software installations, equipment and services.
- Providing Systems integration, project management and consultancy.



PRINCIPLES AND PARTNERS WE REPRESENT:

- NEC PHILIPS UNIFIED SOLUTIONS -PABXS, TELEPHONE SETS, DECTS, CALL CENTRES, CALL ACCOUNTING SOFTWARE
- SHANDONG BITTEL ELECTRONICS - HOTEL/GUEST ROOM PHONES (IP AND ANALOGUE)
- THE EXPORTER CC (SOUTH AFRICA) - RADIO EQUIPMENT UHF/VHF
- HIKVISION - CCTV, AND VIDEO SURVEILLANCE SYSTEMS

MANAGEMENT AND KEY STAFF

NAME	DESIGNATION	EXPERIENCE
WASHINGTON OKELLO	Managing Director	Over 40 years in Telecommunication field at Kenya Posts & Telecommunication, Phillips Kenya, Professional Digital Systems and Specialised Technologies Ltd
PETER O OYOO	Technical Director	Over 20 years experience in telecommunications. From Eastern Telecoms, Specialised Electronics, Professional Digital Systems and Specialised Technologies Ltd.
OWEN ONYANGO	Commercial Director	Over 15 years experience in telecommunications. From Professional Digital Systems and Specialised Technologies Ltd.
RAPHAEL AGOLA	Sales & Marketing Manager	36 years experience telecommunications. From Kenya Posts Telecommunications, Gec Plessey Telecommunication, Telea Kenya, and Specialised Technologies Ltd.
OLGAH OKELLO	Hr & Admin Manager	13 years experience in I.C.T. From Kenya Shell, Expand technologies ltd and Specialised Technologies Ltd.
BARNISH MUSYOKA	Senior Telecomms Technician	Over 30 years experience in telecommunications. From Phillips Kenya, Professional Digital Systems and Specialised Technologies Ltd.
SIMON KANG'RE	Senior Telecomms Technician	Over 30 years experience in telecommunications. From Phillips Kenya, Professional Digital Systems and Specialised Technologies Ltd.
EVANS ODHIAMBO	I.C.T. Support	3 years experience in telecommunication Installations from KBC, USIU and Specialised Technologies Ltd



OUR EXPERIENCE

SPECIALISED TECHNOLOGIES LTD has a combined professional experience of some 30 years among its Principals and Members. Listed below are some of the major projects that the firm has undertaken in the last 10 years across Africa.

CLIENT	PROJECT	Financial Year
Abb Oy Substation - Ethiopia	Supply & Installation of PBX	2012
Kenya Power & Lighting Co.	Servicing & Maintenance of Telephony system	2009-2013
Top Tower Hotel Kigali	Maintenance of PBX and Telephone installations	2009 to date
Ethiopian Power Corporation	Supply of Telephone equipment and services	2010
Kigali Heights	Installation of NEC IPPBX	2016
Kenya Revenue Authority	Servicing & Maintenance of Telephony system -contract	2009 to date
Kampala Serena Hotel	Supply of Telephone equipment and services	2009- to date
University of Nairobi	Supply of Telephone equipment and services	2009-2012
UNICON international Kampala	Supply of Telephone equipment and services	2012
Park Inn Hotel Kigali	Installation of NEC IPBX and Telephones	2013 to date
K.E.M.S.A	Supply & Installation of PBX, telephones and Structured Cabling	2012
UNDP Somalia	Supply of Telephone equipment and services	2016
Nairobi Serena Hotel	Supply of Telephone equipment and services	2009 to date
U.S.I.U	Supply of Telephone equipment and services	2009 to date
Kigali Serena Hotel	Pre block wiring, Structured Cabling, Pbx supply and maintenance	2009 to date



REFERENCES/CLIENTELE

We have business and installations in the following sectors:

Telecomm, Hotel and Tourism, Farming, Banking, Insurance, Airport, Main utilities and industries.

OUR MAIN CLIENTELE INCLUDES:

- BARCLAYS BANK OF KENYA
- ETHIOPIAN POWER CORPORATION
- KENYA MEDICAL SUPPLIES LTD
- ABB OY SUBSTATION –ADDIS ABABA ETHIOPIA
- GOLDEN TULIP HOTEL
- CONVENT GUEST HOUSE
- INDIAN OCEAN BEACH RESORT
- SIAYA COUNTY COUNCIL
- PARK INN HOTEL KIGALI
- NAIROBI CITY WATER SEWERAGE
- U.S.I.U
- FARMERS CHOICE LTD
- TRIBE HOTEL
- SHEER LOGIC
- GARDEN CITY
- EAST AFRICA INFRASTRUCTURAL SERVICES
- KENYA COMMERCIAL BANK
- KIGALI HEIGHTS
- SERENA HOTELS AND LODGES
- MOMBASA CONTINENTAL RESORT
- KENYA POWER AND LIGHTING COMPANY LIMITED
- KENYA SHELL LIMITED (VIVO ENERGY)
- TELKOM KENYA LIMITED
- KENYA REVENUE AUTHORITY
- BAYER EAST AFRICA
- TOP TOWER HOTEL KIGALI
- UNGA LIMITED
- SONY SUGAR COMPANY
- SERENA HOTEL KAMPALA
- SERENA HOTEL KIGALI
- TOURISM PROMOTION SERVICES SERENA
- UNIVERSITY OF NAIROBI CHIROMO AND PARKLAND CAMPUSES
- TRAVELLERS BEACH HOTEL MOMBASA

Among others.

OUR PRODUCTS

THE UNIVERGE 8000 SERIES COMMUNICATION SERVERS. The ideal system for businesses that wish to compete and grow.

- VOIP and traditional voice support
- Application integration –embedded
- Stackable architecture



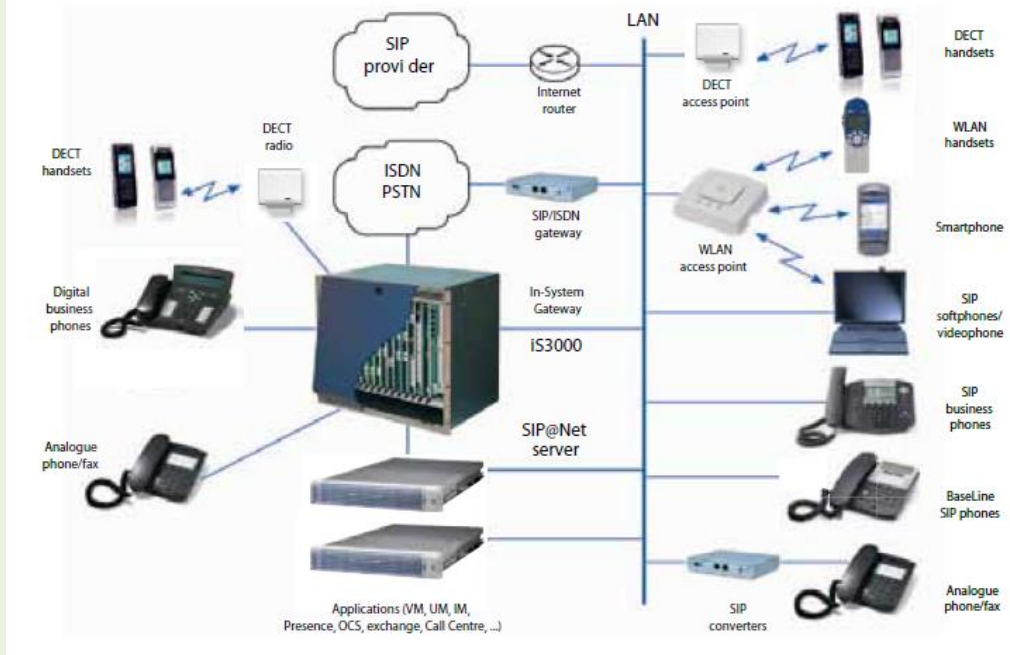
UNIFIED COMMUNICATION



iS3000 and SIP@Net

Hybrid and Server based communication platform

The iS3000 communication platforms fulfil the modern communication needs of small to large organizations. The iS3000 and SIP@Net platforms are the IP communication solutions for your business.





OUR TELEPHONESETS

NEC DT700 SERIES IP and DIGITAL HANDSETS

Unique business terminals and handsets with interchangeable design. Feature-wise, time saving features such as company directories, call history and speed dials are instantly accessible.



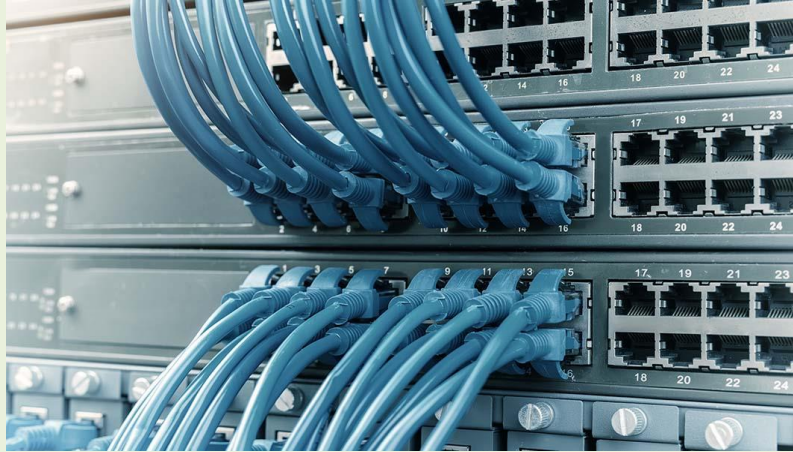
SIP PHONES – Bittel Guestroom Series

Bittel series telephones offer timeless style and rugged durability to address the guestroom telephony needs of most hotels. They are packed with Bittel's premium line of features.



STRUCTURED CABLING & FIBRE

Cable Systems installations, that support of multiple hardware. Work area, horizontal cabling, backbone cabling, equipment room, telecommunication closet (room) and entrance facilities.



Equipment Room



Horizontal Cabling

Fiber Optic Cabling



CCTV SURVEILLANCE SYSTEMS

HD cameras, 720p, 1080p, IP Network Cameras, NVRs, DVRs etc.

Bullet Cameras



Dome Cameras



DVR & NVR Decoders





ANNEXURE A: SHAREHOLDING

	NAME	NATIONALITY	SHARES	
	WASHINGTON O. OKELLO	KENYAN	60%	
	OWEN O. ONYANGO	KENYAN	30%	
	PETER O. OYOO	KENYAN	10%	

ANNEXURE B: ORGANOGRAM

